



Remy Cointreau & InterCloud



RÉMY COINTREAU

The Rémy Cointreau Group, whose origins are in the Charente region of France and date back to 1724, is the result of the merger in 1990 of the holding companies of the Hériard Dubreuil and Cointreau families, which respectively control E. Rémy Martin & Cie SA and Cointreau & Cie SA respectively.

The Group is also the result of successive alliances between companies in the Wines and Spirits sector.



- Amazon Direct Connect Delivery
- Networking Software Competency

InterCloud, the European Software Cloud Interconnect provider, has partnered with AWS since 2012. As an APN (Amazon Partner Network) Advanced Technology Partner, InterCloud has also joined the AWS Service Delivery Program in early 2019. InterCloud provides a fully managed service — backed by strong SLAs — to deliver agile, flexible and secured connectivity to all your private AWS resources.

AWS Direct Connect provides key benefits such as elasticity, consistency and is compatible with all AWS Services. It can be associated with AWS Transit Gateway too.

REMY COINTREAU IN A NUTSHELL

CHALLENGES

Improve the flexibility and responsiveness of network infrastructure.

Reduce dependencies on single Cloud Service Providers and promote multicloud environments.

Increase agility and free up internal resources for other high-value business activities.

SOLUTIONS

Replace complex and costly WAN by the InterCloud fabric to create a flexible internal backbone.

Single point of contact for all multicloud interconnect services.

Flexibility in network capacity Provisioning.

Maintain independence with multiple Cloud Service Providers.

BENEFITS

Increased network infrastructure flexibility and evolutivity
Enabling the testing / experimentation of cloud services and switching providers if necessary.



KEY FIGURES

10x

User perception is very positive: the migration to InterCloud was very transparent and RC will provide **10 times** the available speed for users in China.

95%

95% of Rémy Cointreau's network traffic transits via secure Internet flows.

1 Gbps

The administration portal proposed by InterCloud to its customers increase the bandwidth. For example **1Gbps** for a CSP to carry out a migration, then to reduce it once the operation is completed.

AWS & THE GEOGRAPHICAL AREA DEPLOYMENT REGIONS

InterCloud delivered a redundant AWS service to the US, to Singapore (via CITIC to reach China because offices are in China) and Europe. InterCloud installed Customer Premises Equipment in Rémy Cointreau's offices in

- New-York
- China (via Citic, no details on exact location)
- Merpins (France)
- Boulevard Haussmann (Paris)
- Equinix PA2 (Paris)
- Saint Barthélémy d'Anjou (France)
- Brussels (Belgium)
- Equinix LD5



RÉMY COINTREAU



All of our links to Cloud providers are now managed by InterCloud. We connect our main sites to this backbone for higher performance end-to-end — from Cloud services to users.



CTO at Remy Cointreau



InterCloud

Global companies trust InterCloud to deliver end-to-end Cloud interconnect solutions tailored to their corporate security policies and compliance needs.

Schneider
Electric

AIRBUS

SNCF

edf
renouvelables

sodexo

AREAS
assurances

intercloud.com